



July 24, 2020

**UPDATE**  
**August Incentive Days CANCELLED**  
**August Production Restriction at Quota +1 day**

SaskMilk and the WMP have been closely watching the markets and processing to determine adjustments that need to be made to supply. Demand has not been increasing as quickly as anticipated, and the balance between supply and demand remains very tight.

In order to minimize potential costs and skimming/disposal, the WMP has agreed to keep restrictions in place for August.

**The Production Restriction for August remains at your monthly quote plus ONE day.**

**August incentive days are cancelled.**

The fall incentive days will remain at 10 days but will only be for September, October, November, and December, with a maximum of 3 incentive days used in any one month.

<b>September</b>	<b>maximum of 3 days</b>	} <b>The total number of days from September to December cannot exceed 10 days</b>
<b>October</b>	<b>maximum of 3 days</b>	
<b>November</b>	<b>maximum of 3 days</b>	
<b>December</b>	<b>maximum of 3 days</b>	

In addition, the underproduction (lost opportunity/under -15 days) financial penalties, quota issuance holdback penalties, or penalties restricting credit transfers **remain suspended for the month of August.**

Please remember that any production over +5 days will incur deductions of a \$100 base administration fee plus \$5/kg.

SaskMilk and the WMP will continue to closely evaluate the market situation and will make further changes as new information becomes available.

A reminder that if you need to reduce your volumes to stay within the credit restriction, please do your best to spread out your production volume decrease throughout the month. This will make volumes shipped more consistent and predictable and avoid a shortage of milk at the end of the month. Note that missing your last shipment will reduce your monthly allocation and will not help you stay within the credit restriction

If you have any questions or would like assistance with managing your quota situation, please contact Bev Solie at [bev.solie@saskmilk.ca](mailto:bev.solie@saskmilk.ca) or #306-721-9488.

## **Spring Production Restriction – ONE DAY for August 2020**

The policy restricts production in July to your monthly quota plus 1 day (calculated as normal by multiplying your daily quota by your pickup days). That is, if you have 200 kgs of quota and 15 pickups/30 pickup days, you can produce  $200 \times 30 = 6000$  kgs plus  $1 \times 200 = 200$  kgs for a total of 6200 kgs. Any milk shipped over this limit will be treated as overproduction: no payment will be made for the over-limit milk shipped, and deductions will still apply to all the milk shipped.

The overshipment will still be considered 'utilized' for the purpose of cumulative position.

### **Questions:**

#### **I am at -6 days, how much milk can I ship?**

You can ship your monthly quota plus 1 day. If you did so, with no credit transfers, your cumulative position at the end of the month would be -5 days.

#### **I am at +4.5 days, how much milk can I ship?**

You can ship your monthly quota plus 0.5 days, which brings you to the maximum cumulative position of +5 days (the maximum cumulative position limit of -15 to +5 is still in place).

#### **How much can I be under my monthly quota?**

There is no limit on undershipment with this policy; however, the normal limit of -15 days before penalties apply is still in place.

#### **I am at -3 days and transferred in credits this month to bring me to -5 days, how much milk can I ship?**

You can ship your monthly quota plus 1 day. Your cumulative position at the end of the month will be -4 days.

#### **If I transfer in credits, can I ship more milk without the restriction?**

No, regardless of your cumulative position you may only ship your monthly quota plus 1 day. If you ship more, you will not be paid for the milk (and deductions will still apply), but your cumulative position will still increase.