

### SaskMilk in the Community!

#### In this Issue:

- 2014 Sponsors.....2
- Notices.....3
- Safe Farm.....4
- Animal Care.....5
- Premise ID.....6
- Quota Exchange.....8
- Production.....11
- SCC.....13
- Best Practices.....14
- Classifieds.....15
- Directors.....15



*SaskMilk sponsors the Regina Tritons Swim Club!*

*SaskMilk sends milk and ice cream to ThinkAg in Kindersley!*



*SaskMilk at Farm to Fork 2014!*

# 2014 SASKATCHEWAN DAIRY CONFERENCE



“Partnering With the Next Generation”

## Thank you to our Sponsors

### PLATINUM



### GOLD



### SILVER



### BRONZE

### SUPPORTER



# Save the Date!

## Dairy Info Day

### Friday, January 30, 2015



## Labour Recruitment - Mexico

The Government of Saskatchewan is committed to supporting long-term growth, enhancing competitiveness and ensuring the sustainability of the provincial agriculture sector, specifically by addressing labour issues affecting agricultural producers in Saskatchewan.

The Ministry of the Economy, with the support of the Ministry of Agriculture, will facilitate a labour recruitment mission to Mexico in January 2015. This initiative is aimed at supporting the labour needs of Saskatchewan agricultural producers who are experiencing unprecedented temporary labour shortages across the province.

Saskatchewan producers are invited to participate as part of a delegation traveling to Mexico in January 2015 to meet with prospective candidates with agricultural experience to fill immediate vacancies for the 2015 production season.

Please feel free to share the invitation to participate with members and stakeholders who may benefit from the opportunity. Please note, delegate space is limited.

Interested producers are asked to contact Saskatchewan Immigration Services for more information no later than **November 21, 2014**.

Producers requiring more information are asked to contact Saskatchewan Immigration Services:

Richelle Bourgoin  
E: [richelle.bourgoin@gov.sk.ca](mailto:richelle.bourgoin@gov.sk.ca)  
T: 306.787.8153  
C: 306.535.7410

Ian Gardner  
E: [ian.gardner@gov.sk.ca](mailto:ian.gardner@gov.sk.ca)  
T: 306.787.9652



## Canadian Farmers with Disabilities Registry (CFWDR)

Presents

### **Train-the-Trainer Workshop on Safe Farm Practices**

This training is geared toward anyone involved in the agricultural industry that is required to communicate safe farm practices to youth, agricultural workers, volunteers, and the general public. The workshop will provide training on best practices to communicate the message of agricultural safety and provide an overview of the basics of safety.

#### **Saskatchewan workshop information:**

Tuesday, December 2nd, 2014

**Location: Best Western Royal Hotel, 1715 Idylwyld Dr N**

**Saskatoon, Saskatchewan**

9:00 am – 4:00 pm

Cost \$50.00 (Lunch Included)

9:00-10:00	Understanding Learning
10:00-10:15	Break
10:15-11:15	Motivation, Marketing, and Message
11:15-12:00	Morning Review/Group and Individual Exercises
12:00-1:00	Lunch
1:00-2:00	Farm Safety Review
2:00-2:15	Break
2:15-3:15	Farm Safety Review
3:15-4:00	Making it all work together/Group and Individual Exercises

This training is being delivered by the Canadian Farmers with Disability Registry with the support of the FCC Ag Safety Fund administered by the Canadian Agricultural Safety Association with funding from Farm Credit Canada.

**Please visit the website below for access to tickets:**

<https://www.eventbrite.ca/e/train-the-trainer-workshop-on-safe-agricultural-practices-pe-tickets-13292645661>



# **Animal Care Program (part one)**

The Animal Care Pilot program has been launched in Saskatchewan. 12 farms are participating in the pilot and will have the opportunity to offer feedback and contribute to the program's development.

10 of the farms have already participated in a producer workshop.

## **SOP'S AND CORRECTIVE ACTION PLANS FOR ANIMAL CARE**

For the Animal Care Program, producers are required to have the following Standard Operating Procedures (SOPs) and Corrective Action Plans:

SOPs are written step-by-step instructions describing how you want a particular task done and must provide enough information so that staff or an experienced dairy person can carry out the procedure

Corrective Action Plans: outline the steps that should be taken to correct a problem if it occurs. They should contain detailed instructions and any necessary contact numbers that may be needed to deal with the problem.

### **SOP for Colostrum Management and Calf Feed**

Information to ensure that someone feeding calves would feed them enough to maintain their health, growth and vigor.

### **SOP for Animal Health Practices (eg Disbudding/Dehorning, Castration, Supernumerary teat removal)**

Information to ensure that staff can perform the procedures while minimizing animal discomfort.

### **SOP for Euthanasia**

Information to ensure that staff can act promptly and ensure that cattle are euthanized by qualified persons in a manner that is quick and causes the least possible pain and distress.

### **SOP for Shipping Animals**

Information to ensure that staff responsible for shipping cattle can ensure that all cattle shipped from the farm are identified and are fit for travel.

NOTE: The Animal Care elements for shipping cattle can be added to the CQM SOP for Shipping Cattle.

### **Corrective Action Plan for Downed Animals**

A corrective action plan describing how farm personnel should deal with an animal that cannot get up.



## **Saskatchewan Premises Identification (PID)**

The Saskatchewan Premise Identification (PID) program is an integral part of Canada's traceability system. PID utilization will be mandatory for movement reporting in the amended Federal Traceability Regulation that is planned to be in force by early January 2016.

If you were already registered on the Canadian Cattle Identification Agency's PID Database you will have received a letter earlier this summer from Saskatchewan Agriculture. The CCIA Database is being phased out in Saskatchewan and being replaced by the Saskatchewan Premises Identification (PID) program.

PID facilitates linking livestock and poultry to geographic locations for planning and responding to animal health issues and emergency response and is one of the three pillars of a livestock traceability system. The other two pillars are animal identification and animal movement reporting. The plan of the national traceability system includes all livestock and poultry species produced in Canada.

Traceability is one of the programs under the DFC ProAction Initiative. Currently 93.5% of dairy farmers in the country have their premises identified with an official premises –ID number (PID). One of the focuses of the DFC Livestock Traceability Working Group is to work with provincial organizations and provincial governments to complete premise identification of all dairy farms.

To accomplish this SaskMilk is entering into an information sharing agreement with Saskatchewan Agriculture and will provide general information to the Saskatchewan Premises Identification Program in order to have all SaskMilk licensed dairy farms issued a PID number.

**If you do not want SaskMilk to provide this information and have a PID number assigned to you, please contact Deb Hauptstein 306-721-9486 or [deb.hauptstein@saskmilk.ca](mailto:deb.hauptstein@saskmilk.ca)**



# Premises identification

## FOR THE NATIONAL LIVESTOCK TRACEABILITY SYSTEM

### WHY IDENTIFY THE PREMISES?

Knowing where livestock and poultry are located provides valuable information in responding to animal disease outbreaks and food safety issues. This allows for a swift and accurate response in the event of an animal disease outbreak or natural disaster.

### WHAT ARE "PREMISES" IN THE CONTEXT OF TRACEABILITY?

According to the definition given by Agriculture and Agri-Food Canada: "a premises is any parcel of land on which animals, plants or food are grown, kept, assembled or disposed of".

The "premises" are defined by a legal land description of the lot, or in its absence, by its geo-coordinates.

### PREMISES INCLUDE:

- Farms and stables
- Pastures and community pastures
- Feedlots
- Assembly yards
- Abattoirs
- Auction and livestock sale facilities
- Racetracks and competition facilities
- Rendering plants
- Exhibitions and fairgrounds
- Veterinary facilities
- Livestock and poultry research facilities
- Hatcheries
- Insemination centres
- Zoos and petting zoos

### WHAT IS A PREMISES IDENTIFICATION NUMBER?

It is a unique identifier, based on national standards, that is assigned to a "premises" within a province or territory.

The national standard for premises-ID numbers is:

- 2 letters for the province;
- + 6 alpha-numeric characters;
- + 1 check digit.

### Examples of premises-ID:

**AB1234561**  
**ON1234565**

### HOW TO USE IT?

The premises-ID number is the only location identifier for animal movement reporting.

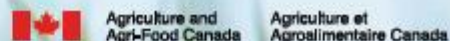
### HOW DO I GET MY PREMISES-ID NUMBER(S)?

The identification of premises is the responsibility of the provincial government.

**We invite you to contact your provincial association or your provincial department of agriculture directly for further information.**

### SASKATCHEWAN

Saskatchewan Ministry of Agriculture  
Online: [www.agriculture.gov.sk.ca/PID](http://www.agriculture.gov.sk.ca/PID)  
Phone: 1-866-457-2377



# QUOTA EXCHANGE

The market-clearing price established for the November 2014 Quota Exchange was **\$28,600.00**

The next Quota Exchange will be held on **December 15, 2014**. All offers to sell and bids to purchase quota through the Quota Exchange must be received at the SaskMilk office by midnight, **December 6, 2014**. SaskMilk recommends that offers and bids be submitted well in advance of the deadline date to ensure adequate time for corrections, if necessary.

When making bids on the Quota Exchange, the price on offers to sell quota is the minimum price that the producer is prepared to accept for that quota. Only if the market-clearing price is equal to or greater than the producer's minimum price will that producer qualify for participation in the Exchange. Conversely, the price on offers to purchase quota is the maximum price that the producer is prepared to pay for that quota. Only if the market-clearing price is equal to or less than the producer's maximum price will that producer qualify for participation in the Exchange. The clearing price is set at the price where the smallest difference exists between the accumulated volume offered for sale and the accumulated volume bid to purchase.

The results of the Quota Exchange are outlined in the following Table.

## NOVEMBER 2014 QUOTA EXCHANGE RESULTS SUMMARY

<b>Market Clearing Price per kilogram of butterfat</b>	<b>\$ 28,600.00</b>
<b>Daily Kilograms offered to Purchase</b>	<b>28.00</b>
<b>Kilograms offered to Sell</b>	<b>37.78</b>
<b>Kilograms sold</b>	<b>24.67</b>
<b>Number of Producers</b>	
- offered to purchase	<b>2</b>
- purchased quota	<b>2</b>
- offered to sell	<b>6</b>
- sold quota	<b>3</b>

## NOVEMBER 2014 QUOTA EXCHANGE CLEARING PRICE RESULTS

Price (\$/daily kg b.f.)	No. of Sellers	Cumulative Sellers	Daily Kgs b.f. offered for sale	Cumulative sales	Cumulative Sales less Cumulative purchases	Cumulative purchases	Daily Kgs b.f. offered to purchase	Cumulative Bidders	No. of buyers
\$27,000.00	1	1	10.00	10.00	-18.00	28.00	0.00	2	0
\$27,500.00	1	2	2.00	12.00	-16.00	28.00	0.00	2	0
\$28,000.00	1	3	12.67	24.67	-3.33	28.00	0.00	2	0
<b>\$28,600.00</b>	<b>0</b>	<b>3</b>	<b>0.00</b>	<b>24.67</b>	<b>-3.33</b>	<b>28.00</b>	<b>25.00</b>	<b>2</b>	<b>1</b>
\$29,000.00	2	5	3.11	27.78	24.78	3.00	3.00	1	1
\$32,000.00	1	6	10.00	37.78	37.78	0.00	0.00	0	0

**\* Please contact Bev Solie at 306-949-6999 for inquiries dealing with quota management sheets, the Quota Exchange, for transfer credits, or with any other quota transactions.**



## TRANSFER CREDIT SUMMARY REPORT

MONTH	# OF PRODUCERS TRANSFER IN	# OF PRODUCERS TRANSFER OUT	TOTAL KGS BUTTERFAT
October	18	14	14,374
November	18	16	14,816
December	16	16	12,105
January, 2014	20	17	19,783
February	23	16	19,294
March	26	21	21,973
April	16	12	11,722
May	15	12	12,618
June	10	8	7,204
July	15	12	13,322
August	15	12	11,915
September	19	18	23,202
October	10	10	10,988

## PRIVATE TRANSFERS PROCESSED

MONTH	DAILY KILOGRAMS
Nov	10.00
Dec	110.26
Jan-2014	522.98
Feb	0.00
Mar	132.84
Apr	419.23
May	145.23
June	18.50
July	20.00
Aug	615.73
Sept	336.41
Oct	12.71

## OVER QUOTA (OVER 5 DAYS) REPORT BY MONTH

MONTH	# OF PRODUCERS	KGS BUTTERFAT
October	8	563
November	11	1,375
December	20	5,216
January, 2014	21	5,133
February	17	2,940
March	19	2,338
April	20	4,163
May	13	1,411
June	15	1,791
July	11	1,266
August	3	354
September	2	102
October	3	32

## SUMMARY REPORT OF CREDITS October, 2014 – 165 PRODUCERS

DAYS	# OF PRODUCERS	POSITIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
+ 5	3	1,013
0 to + 5	20	5,268
TOTAL	23	6,281
DAYS	# OF PRODUCERS	NEGATIVE CREDITS ACCUMULATED (KGS OF BUTTERFAT)
-15	16	-29,761
-10 to -15	40	-83,301
-5 to -10	49	-62,188
0 to -5	37	-12,537
TOTAL	142	-187,787

## LOST OPPORTUNITY REPORT

MONTH	# OF PRODUCERS	LOST OPPORTUNITY (KGS OF BUTTERFAT)
October	16	6,941
November	11	1,979
December	10	2,487
January, 2014	8	1,723
February	8	542
March	3	240
April	7	1,104
May	10	1,792
June	5	2,823
July	9	3,717
August	17	7,315
September	16	3,722
October	16	8,971

## WEIGHTED AVERAGE COMPONENT TESTS & PRICES October, 2014

Components	Average Test	Price per kilogram Class 1 to 5
Butterfat	4.0705	12.088880
Protein	3.3674	9.088892
Other Solids	5.6874	1.345346

Based on the average component tests for the province, the average price received was **\$87.4648** per hectolitre. **The average butterfat price received per kilogram was \$21.49**

### SASKATCHEWAN MILK POOL RESULTS October 2014

Milk Sale Revenue	\$ 15,764,248.38
Western Milk Pool	\$ 1,148,111.19
Plant of Last Resort Service	\$ <u>(55,527.29)</u>
<b>Total Pool Value</b>	<b>\$ 16,856,832.28</b>

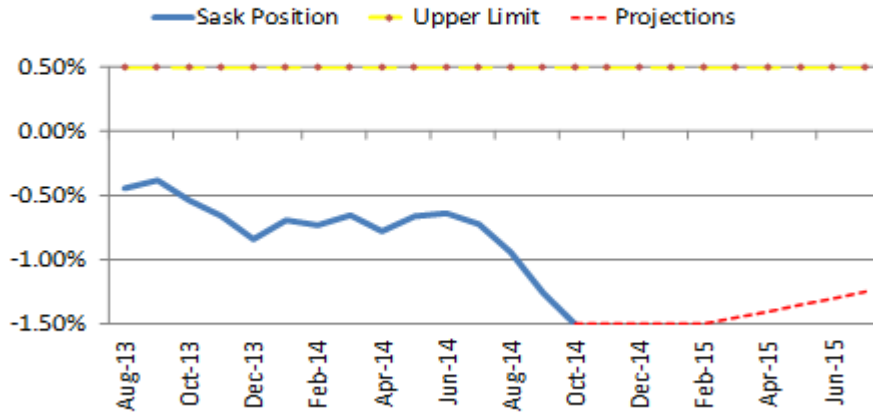
In October, Saskatchewan had a monthly CDC allocation of **837,039 kilograms** of butterfat. In the month of October, Saskatchewan production was **-52,564** of butterfat **under** and cumulatively **under** by **-139,977 kilograms** of butterfat. On a percentage basis, Saskatchewan is **-1.50%** within our CDC allocation flexibility limits based on the Continuous Quota model. The **-1.50%** lower flexibility limit is in effect.

	(1) Monthly Total Production  Kgs bf	(2) Total Monthly CDC Quota Allocation  Kgs bf	(3) Monthly Over or (Under) Production  Kgs bf  col. 1 – 2 = 3	(4) Lower Flexibility Limit <b>(1.5%)</b>  Kgs bf  col. 9 * -1.5%	(5) Upper Flexibility Limit <b>1.0%</b>  Kgs bf  col. 9 *1.0%	(6) Cumulative Over or (Under) Production with limits  Kgs bf	(7) Cumulative Over or (Under) Production with limits in - %  col. 6 / 9	(8) Over Quota or (Lost Production Opportunity)  Kgs bf	(9) Rolling 12 Month Total Quota  Kgs bf
<b>Oct-13</b>	782,805	796,837	(14,032)	(135,081)	45,027	<b>(48,227)</b>	<b>-0.54%</b>	0	9,005,391
<b>Nov-13</b>	758,797	770,745	(11,948)	(135,189)	45,063	<b>(60,135)</b>	<b>-0.67%</b>	0	9,012,580
<b>Dec-13</b>	794,733	805,742	(11,009)	(135,518)	45,173	<b>(70,182)</b>	<b>-0.78%</b>	0	9,034,530
<b>Jan-14</b>	789,851	769,397	20,454	(135,547)	45,182	<b>(49,676)</b>	<b>-0.55%</b>	0	9,036,438
<b>Feb-14</b>	705,370	709,836	(4,466)	(135,940)	45,313	<b>(66,474)</b>	<b>-0.73%</b>	0	9,062,696
<b>Mar-14</b>	778,842	771,216	7,626	(135,992)	45,331	<b>(58,458)</b>	<b>-0.64%</b>	0	9,066,120
<b>Apr-14</b>	759,580	765,873	(6,293)	(136,382)	45,461	<b>(64,773)</b>	<b>-0.71%</b>	0	9,092,104
<b>May-14</b>	794,737	781,223	13,514	(136,885)	45,628	<b>(57,303)</b>	<b>-0.63%</b>	0	9,125,672
<b>Jun-14</b>	761,220	759,569	1,651	(137,511)	45,837	<b>(58,840)</b>	<b>-0.64%</b>	0	9,167,373
<b>Jul-14</b>	770,028	768,975	1,053	(138,077)	46,026	<b>(57,522)</b>	<b>-0.62%</b>	0	9,205,114
<b>Aug-14</b>	755,864	775,617	(19,753)	(138,628)	46,209	<b>(86,128)</b>	<b>-0.93%</b>	0	9,241,841
<b>Sept-14</b>	757,014	785,984	(28,970)	(139,355)	46,452	<b>(115,663)</b>	<b>-1.24%</b>	0	9,290,311
<b>Oct-14</b>	784,475	837,039	(52,564)	(139,977)	46,659	<b>(139,977)</b>	<b>-1.50%</b>	(29,529)	9,331,833

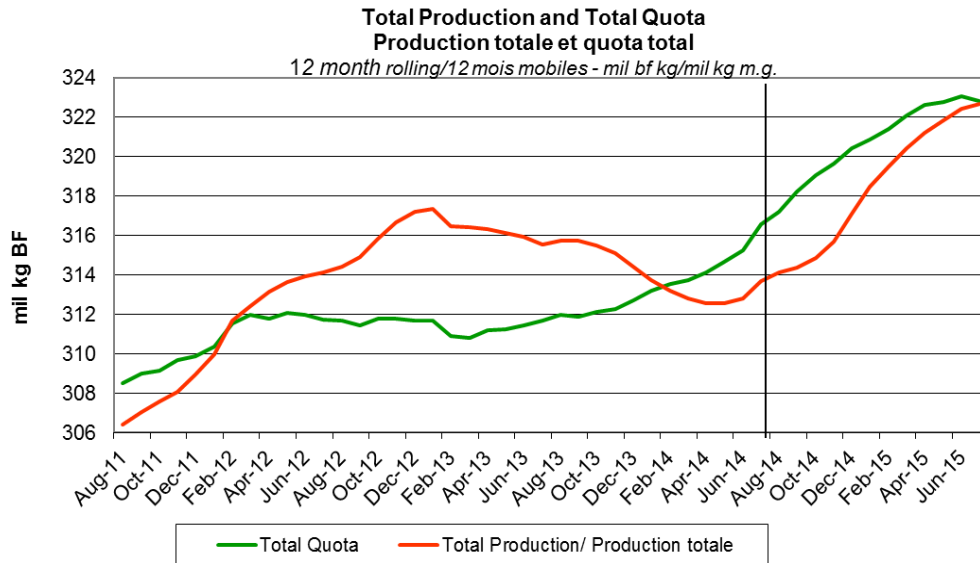
- (1) Monthly Production in Saskatchewan
- (2) Total Monthly Quota = Class 1 sales + Monthly MSQ + Carry Forward
- (3) Difference between the monthly production (1) and the total monthly quota (2)
- (4) The Lower Flexibility Limit is -1.5% of Rolling 12 Month Total Quota (9)
- (5) The Upper Flexibility Limit is 1.0% of Rolling 12 Month Total Quota (9)
- (6) Previous Month Cumulative Over or (Under) Production + Current Monthly Over or (Under) Production (capped at lower or upper limit if applicable)
- (7) Equal to Column (6) expressed as a percentage basis within the flexibility limits
- (8) Over Quota or (Lost production opportunity) outside of flexibility limits
- (9) Total Monthly CDC Quota Allocation for the previous 12 months

# SK Milk Production

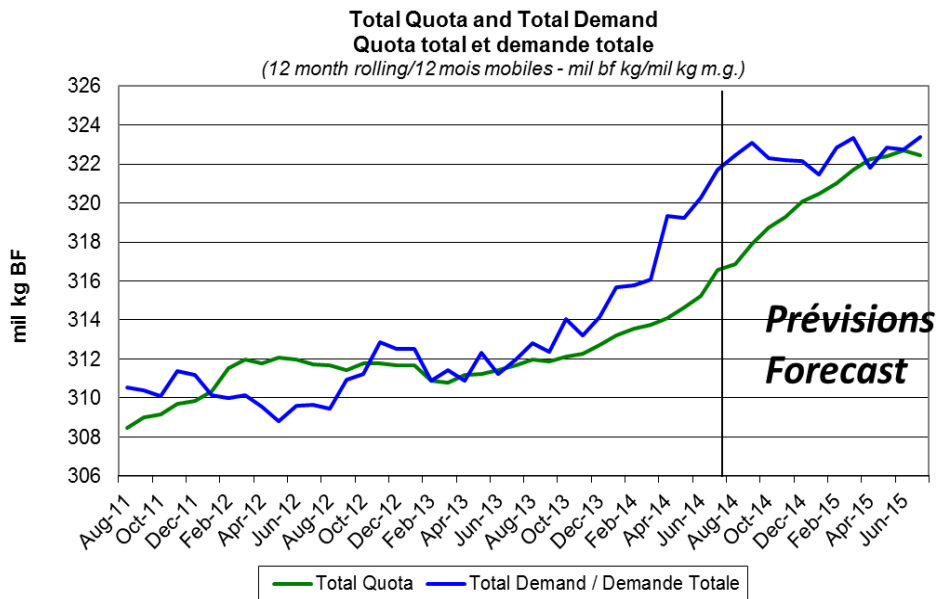
PROVINCE



CANADA



CANADA



## SCC LIMIT NOW 400,000

Effective January 1, 2013, the SCC limit has changed to 400,000. Penalties and violations will be applied based on the new limit.

There were no official qualities done in October. If you have any questions or comments you can contact: Deb Haupstein at 306-721-9486.

### INHIBITOR TEST STATIONS

SaskMilk has established a number of inhibitor test stations around the province. Producers needing to check their bulk tanks for inhibitors can take a sample to the test station closest to their location.

Charm test strips are available to test for:

**Beta-Lactams**- the Charm 3 SL3 Beta Lactam test strip tests for amoxicillin, ampicillin, ceftiofur, cephalosporin, cloxacillin, and penicillin G

**Tetracyclines**- the Charm Tetracycline test strip tests for chlortetracycline, oxytetracycline and tetracycline.

**Sulfas**- the Charm Sulfa test strip tests for sulfacetamide, sulfachlorpyridazine, sulfadiazine, sulfadimethoxine, sulfadoxine, sulfaethoxyypyridazine, sulfamerazine, sulfamethazine, sulfamethizole, sulfamethoxazole, sulfamethoxyypyridazine, sulfapyridine, sulfaquinoxaline, sulfathiazole, and sulfisoxazole.

Test stations are located at the following locations:

1. Swift Current, SK - Agrifoods truck bay - 675 Cheadle Street West  
Office 306-773-1097 or Rodger Ruf 306-741-3261
2. Harris, SK - Cairns Farm - Wes Cairns 306-665-4807
3. Star City, SK - Star City Colony - Reuben Tschetter 306-921-9381
4. Grenfell, SK - Jim Ross 306-697-2232
5. Yorkton, SK - Ford Dairy Farms Inc. - Bud and Margaret Ford 306-782-7240
6. Saskatoon, SK - Agrifoods Truck Bay - east of the Saputo plant receiving bay  
lead hand - Jim or Clint 306-664-0202 after hours: 306-668-8135

Charm test strips and Charm testers are now available for purchase through SaskMilk. Agrifoods is now carrying SNAP test kits for tetracyclines as well as beta lactams.

For further information you can contact: Deb Haupstein 306-721-9486





## **If You Can't Ship It - Test It!**

**BSE surveillance is still important and every animal tested makes a difference.**

**Support your cattle industry by having your 4-D (dead, diseased, dying or downer) cattle tested for BSE.**

**For more information, call the Canadian Food Inspection Agency at 1-877-727-5273.**

## **Code of Practice**

### **1.10 Handling Facilities**

It is important to have effective handling facilities. Equipment used for restraint and handling of animals should be effective without causing unnecessary stress or pain to the animals and should be designed for maximum safety of the handler. Appropriately designed handling facilities enhance animal welfare while reducing stress and injuries.

#### ***REQUIREMENTS***

***All dairy operations must be equipped for the safe restraint and handling of animals.***

#### ***RECOMMENDED BEST PRACTICES (14)***

- a. provide non-slip flooring
- b. ensure restraint devices are used properly. A slow steady motion with optimal pressure is calming to cattle. Excessive pressure that causes pain or discomfort should be avoided
- c. ensure the entrance to a restraint device is well lit
- d. ensure handling equipment is engineered to minimize noise. High-pitched sounds are more disturbing to cattle
- e. ensure restraint devices do not exert uncomfortable pressure points on an animal's body.

## QUOTA LISTING or CLASSIFIED AD SERVICE

SaskMilk offers a free quota listing service as part of its Newsletter. Anyone wishing to sell or purchase quota and/or cows or miscellaneous dairy equipment is welcome to contact the SaskMilk office at (306) 949-6999. All prices and negotiations will be independent of SaskMilk. **Please note that ads will be posted in two issues and will then be removed unless SaskMilk is notified otherwise.**

### Classifieds

#### **Equipment for sale at Kingsford Farms.**

5 Waikato milk meters, Agrimetall small square bale chopper with blower, Teagle big bale chopper with blower, 8-4' Tunnel Ventilation fans (Better Air), Houle pit mixer and manure pit piston pump, Reel Augie 3250 batch mixer, Houle 60' lagoon agitator, 3000 gal liquid manure wagon. **More equipment available.** For full list contact Dan 306-421-2704 or Darren 306-421-3808

For Sale: 150 heifer stall dividers with slanted, non-locking bunk headgates. 3 Houle hydraulic alley scrapers with Houle hydropak. **Contact Paul at 306-921-5491**

For Sale: Tub grinder - portable, PTO-driven, 2005 H-1000 Big Bite Haybuster. Comes with grain attachment and 2 extra sets of screens. **Contact Paul at 306-921-5491**

## SASKMILK BOARD OF DIRECTORS

Melvin Foth – Chair  
(306) 225-4678  
[fvl@sasktel.net](mailto:fvl@sasktel.net)

David Entz – Vice Chair  
(306) 626-3300  
[davidentz3662@gmail.com](mailto:davidentz3662@gmail.com)

Jack Ford  
(306) 328-4700  
[jackford@sasktel.net](mailto:jackford@sasktel.net)

Brad Kornelius  
(306) 239-4200  
[bradkornelius@gmail.com](mailto:bradkornelius@gmail.com)

Isaac Klassen  
(306) 249-4435  
[isaac00@sasktel.net](mailto:isaac00@sasktel.net)

Jim Ross  
(306) 697-2232  
[jimleeholsteins@sasktel.net](mailto:jimleeholsteins@sasktel.net)

Sheldon Peifer  
(306) 862-9470  
[dspeifer@sasktel.net](mailto:dspeifer@sasktel.net)

Brian Lindenbach  
(306) 771-2721  
[blindenbach@imagewireless.ca](mailto:blindenbach@imagewireless.ca)

Ryan Enns  
(306) 220-7993  
[corandryan@gmail.com](mailto:corandryan@gmail.com)

For further information, please contact the SaskMilk office.

444 McLeod Street  
Regina, Saskatchewan S4N 4Y1  
Telephone: (306) 949-6999  
Fax: (306) 949-2605  
Website: [www.saskmilk.ca](http://www.saskmilk.ca)  
Email: [info@saskmilk.ca](mailto:info@saskmilk.ca)